

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, January 15, 2020, 11:00am

Jasper Boardroom ~ Savannah Convention Center

Members present: Ruth Quattlebaum Edwards, Patrick Farrell, Joe Marinelli, Jeanne Seaver, Lorri Smith (via polycom), Mark Smith, Mark Spadoni, Trip Tollison, Ansley Williams **Members absent:** Martin Miller and Ben Polote Jr. **Also present:** Paul Threlkeld, Jeff Hewitt, Katie Nussbaum, and SITCC staff: Sherrie Spinks, Gail Terrell, Stephen Hall, Ronnie Hickman, Angela Daniels, Judy Johnson, Jamie Parks, Lori Domelowicz, Tara Nobles, Holly Jenkins, Clint Jenkins and Paul Gomez

Chairman Smith convened the meeting at 11:01am.

Chairman Smith asked for approval of the December minutes and Treasurer's report. Motion made by Mr. Marinelli; seconded by Mr. Spadoni and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld stated no report.

Financial Reports. Mr. Hall continued to report a favorable variance to Center budget for December, and year-end currently forecasted to be favorable to budget; Mr. Hall then continued with the Authority financials citing a favorable variance for December; and year-end currently forecasted to be favorable to budget. Mr. Hall commented on the Water Ferry life-to-date expenditures.

Sales and Marketing Report. Ms. Daniels introduced new Sales Manager, Paul Gomez to the board members. Ms. Daniels then continued with the Sales report for December in addition to December contracts and the Pace report. Ms. Daniels also reviewed upcoming events for the board members to consider attending to include the Art Showcase on January 30.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights and review of capital projects. Mr. Hickman reviewed the need for repairs of the Loading Dock Passenger Elevator. Motion made by Mr. Spadoni; seconded by Mr. Marinelli and approved by unanimous voice vote. Mr. Hickman then reviewed the details of the Cooling Tower Replacement and cost. Motion made by Mr. Tollison; seconded by Mr. Spadoni and approved by unanimous voice vote.

Food and Beverage Report. Mr. Parks reviewed December financials and highlighted the recently opened 'The Salt Table' store on the east concourse.

General Manager's Report. Ms. Spinks reviewed the north expansion signage options to which the board members decided on both the name of the building on the lower overhang and the name 'Savannah' on the windows of the expanded concourse. Motion by Mr. Williams; seconded by Mr. Farrell and approved by unanimous voice vote. Public Safety Manager, Lori Domelowicz provided a Public Safety update; Senior Human Resources Manager, Gail Terrell provided the annual Human Resource update; Event Technology Manager, Clint Jenkins provided an IT update. Ms. Spinks then reviewed a date change to the December 2020 meeting which will be held on Wednesday December 16, 2020. Motion by Ms. Quattlebaum; seconded by Mr. Williams and approved by unanimous voice vote.

Chairman Report. Vice-Chair, Joe Marinelli provided an expansion Public Relations update to include an easily accessible expansion toolkit brochure and information cards. Ms. Seaver recommended a presentation to be held at Savannah/Chatham Day. Mr. Smith commented on the pending Letter of Intent from Songy Highroads. Discussion occurred on the future of a fire station on Hutchinson Island per

previous splost approval. Mr. Spadoni will investigate further.

Chairman Smith asked for any other business; hearing none. Chairman Smith then adjourned the meeting at 12:03pm.

Respectfully Submitted,



Lorri Smith, Secretary-Treasurer