

# Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors  
Wednesday, July 14, 2021, 11:00am

Via onsite Jasper Boardroom and Teleconference (Zoom) ~ Savannah Convention Center

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**Members present:** Bert Brantley (via Zoom), Ruth Quattlebaum-Edwards, Pat Farrell, Joe Marinelli (via Zoom), Martin Miller, Ben Polote Jr., Jeanne Seaver (via Zoom), Mark Smith, Ansley Williams **Members absent:** Trip Tollison **Also present:** Keith Couch (Clark Construction), Lee Hughes (via Zoom), Michael Owens, Gene Maria (Hansen Architects) and SCC staff: Sherrie Spinks, Stephen Hall, Angela Daniels, Gail Terrell, Jamie Parks and Ronnie Hickman

Chairman Smith convened the meeting at 11:02am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Ms. Quattlebaum-Edwards; seconded by Mr. Martin Miller and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld sent a message to Chairman Smith and Ms. Spinks of No report.

External Affairs Report. Mr. Hughes commented on some progress being made on obtaining clearance for the dock at the west end of River Street. Mr. Hughes also stated that the City of Savannah and Chatham County has been contacted to discuss specific roads on Hutchinson Island that has poor street lighting.

Financial Report. Mr. Hall reported a favorable variance to Center budget for June, and year-end favorable to budget. Mr. Hall then continued to report a favorable variance to the Authority budget for June and year-end favorable to budget. Mr. Hall commented that hotel/motel tax numbers are continuing to trend with record settings numbers. Mr. Hall then reviewed the year to date financial snapshot. Suggestion made by Mr. Owens to compare other convention center year end numbers to SCC. To Mr. Smith's question regarding any additional forecasting adjustments to FY 22, Mr. Hall replied that adjustments were made in the first 3 months primarily related to F&B.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of June 2021. Ms. Daniels highlighted upcoming large events in FY 22 and FY 24. Ms. Daniels also reviewed multiple contract renewals recently received. Ms. Daniels then continued with the Pace Report and pictures from recent events at the facility.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights. Mr. Hickman also reviewed capital project updates. To Mr. Farrell's question regarding the potholes in Bryan Square, Mr. Hickman replied that he is currently working with a contractor to repair the asphalt. Mr. Hickman also reviewed a list of capital projects being worked on currently.

Food & Beverage Report. Mr. Parks provided highlights of June F&B events and revenue. Mr. Parks also reviewed the new portable electrical oven.

General Manager's Report. Mr. Keith Couch from Clark Construction and Mr. Gene Maria of Hansen Architects provided a brief overview of the expansion progress to date.

Chairman's Report. Chairman Smith commented on the Riparian Rights in front of the facility which will need an appraisal to determine its value. Motion by Mr. Williams and seconded by Mr. Miller for an appraisal to be conducted at a cost of \$11,500. Unanimous approval by voice vote. Chairman Smith also

commented on an upcoming meeting with David Songy and investors to discuss a potential convention center hotel project.

Board members decided to conduct an August board meeting only if necessary. To Ms. Seaver's request regarding SCC staffing, Ms. Spinks provided an update on current staff numbers.

Chairman Smith asked for any other business; hearing none then adjourned the meeting at 11:59am.

Respectfully Submitted,



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Bert Brantley, Secretary/Treasurer