

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, June 8, 2022, 9:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Pat Farrell, Joe Marinelli (via Zoom), Martin Miller, Ben Polote Jr., Anne Scheer, Pritpal Singh (via Zoom), Mark Smith, Trip Tollison and Ansley Williams **Members absent:** Ruth Quattlebaum-Edwards **Also present:** Frank Poe (via Zoom), Bobo Mullens (Oliver Maner LLP), Jesse Rice (Clark Construction-via Zoom), Mark Dana (200 Club), Chatham County Sheriff John Wilcher, Chief Deputy Taylor, Sam Tostenson (Coastal GA Field Rep.) and SCC staff: Sherrie Spinks, Stephen Hall, Jamie Parks, Angela Daniels, Gail Terrell and Ronnie Hickman

Chairman Smith convened the meeting at 9:01am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Miller; seconded by Ms. Scheer and approved by unanimous voice vote.

Special presentation to SGCCA Board Members and SCC staff by Sheriff Wilcher and Mark Dana, President of the 200 Club for their support.

Counsel Report. Mr. Mullens stated no report at this time.

External Affairs Report. In Mr. Hughes' absence, Ms. Spinks stated no report at this time.

Chairman Smith asked for approval of the Resolution of Appreciation by SGCCA to the Georgia General Assembly and Governor Kemp. Motion made by Mr. Williams; seconded by Mr. Farrell and approved by unanimous voice vote.

Financial Report. Mr. Hall reported a favorable variance to Center budget for May, a favorable year-end and profit expected at year-end. Mr. Hall then continued to report a favorable variance to the Authority budget for May and continued favorable hotel/motel tax numbers. Mr. Hall also reported hotel/motel tax continues to be favorable to budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of May 2022. Ms. Daniels then reviewed a list of events utilizing the future expansion space. Ms. Daniels continued with the Pace report, May production and event pictures.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights. Mr. Hickman also reviewed capital project updates. To Mr. Farrell's question regarding the roadway leading to Bryan Square, Mr. Hickman replied that the asphalt will be repaved as part of the expansion project.

Food & Beverage Report. Mr. Parks reviewed the May F&B events and revenue. Mr. Parks also reviewed price comparisons of SCC to other local hotels highlighting all SCC prices being lower.

General Manager's Report. Mr. Jesse Rice from Clark Construction provided an expansion update. TO Mr. Williams question on any supply chain issues, Mr. Rice stated there are long lead times for some materials and equipment which are being tracked. Ms. Spinks then reviewed the Authority's Conflict of Interest Statement and optional Per Diem allotment for the board members to complete.

Chairman's Report. Chairman Smith provided a Convention Center Hotel RFP update. Chairman Smith commented on the potential of a special board meeting at the end of June to consider respondents. Mr. Brantley expressed gratitude for the participants involved in the Hotel RFP discussions with various options and clear processes provided. Mr. Brantley introduced Mr. Sam Tostenson, Coastal Georgia Field Representative of the Governor's office. Mr. Farrell commented on the possibility of Hutchinson Island being a potential site for a future recreation center. Discussion ensued.

Chairman Smith asked for any other business; Chairman Smith then adjourned the meeting at 9:44am.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read 'B. Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer