

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, July 13, 2022, 9:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Bert Brantley (via Zoom), Ruth Quattlebaum Edwards, Pat Farrell, Joe Marinelli, Martin Miller (via Zoom), Anne Scheer, Mark Smith and Ansley Williams **Members absent:** Ben Polote Jr., Pritpal Singh, Trip Tollison **Also present:** Jesse Rice (Clark Construction), Jeff Hewitt, Paul Threlkeld (via Zoom), DeeAnn Geeslin (Visit Savannah) and SCC staff: Sherrie Spinks, Stephen Hall, Jamie Parks, Angela Daniels, Gail Terrell, Ronnie Hickman and Holly Jenkins

Chairman Smith convened the meeting at 9:01am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Vice-Chair Marinelli; seconded by Mr. Farrell and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld stated no report at this time.

External Affairs Report. In Mr. Hughes' absence, Ms. Spinks stated there is optimism regarding the final \$10 million needed to complete the expansion project.

Financial Report. Mr. Hall reported a favorable month for June and year-end profit to Center budget. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of June and year-end profit to Authority budget. Mr. Hall commented on favorable hotel/motel tax numbers.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of June 2022. Ms. Daniels then reviewed a list of events utilizing the future expansion space. Ms. Daniels continued with the Pace report, June production, overview of the July through September event calendar in SCC and recent event pictures. To Mr. Miller's request to have a report generated that reflects the estimated dollar amount of expansion revenue in future reports, Ms. Daniels affirmed.

Operations Report. Mr. Hickman provided the Operations Report which included an update on the status of the Hutchinson Island road sign recently damaged by a vehicle. Mr. Hickman also reviewed a Riverwalk repair update and capital project updates.

Food & Beverage Report. Mr. Parks reviewed the June F&B events and year-end revenue. Mr. Parks also reviewed future F&B outlets.

General Manager's Report. Mr. Jesse Rice from Clark Construction provided an expansion update. Vice-Chair Marinelli and Executive Vice President, Jeff Hewitt, provided a 2021-2022 Annual Partnership update. Ms. Spinks commented on SCC staff receiving a 4.74 out of 5.00 score on the Annual Customer Service Survey.

Chairman's Report. Ms. Quattlebaum-Edwards presented the nominating committee's recommendation of Executive Board Members for FY 2023 to be Mark Smith, Chairman; Joe Marinelli, Vice-Chairman; Bert Brantley, Secretary-Treasurer. Motion by Ms. Scheer to maintain the officers as presented by the nominating committee; seconded by Mr. Farrell and approved by unanimous voice vote.

Chairman Smith provided a Convention Center Hotel update confirming Brookfield Properties as the apparent awardee for the potential hotel development on parcel 7; Brief discussion regarding Slip 3, Area 7 and Riparian Rights. Discussion and decision made to change regular scheduled board meeting time from 11am to 9am. Discussion and decision to cancel upcoming August board meeting.

Chairman Smith asked for any other business; Chairman Smith then adjourned the meeting at 10:04am.

Respectfully Submitted,

A handwritten signature in black ink, appearing to be 'B. Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer