

# Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors  
Wednesday, October 12, 2022, 9:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

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**Members present:** Bert Brantley (via Zoom), Ruth Quattlebaum Edwards, Pat Farrell, Joe Marinelli, Martin Miller (via Zoom), Pritpal Singh (via Zoom), Anne Scheer, and Mark Smith (via Zoom) and Ansley Williams. **Members absent:** Trip Tollison, Ben Polote Jr. **Also present:** Jesse Rice (Clark Construction-via Zoom), Paul Threlkeld, Lee Hughes, Frank Poe, Stephanie Cutter (CAT), and SCC staff: Sherrie Spinks, Stephen Hall, Jamie Parks and Ronnie Hickman

Vice-Chairman Marinelli convened the meeting at 9:00am.

Vice-Chairman Marinelli asked for approval of the Minutes. Motion made by Mr. Williams; seconded by Mr. Farrell and approved by unanimous voice vote. Vice-Chairman Marinelli asked for approval of the Treasurer's report. Motion made by Ms. Quattlebaum Edwards; seconded by Mr. Farrell and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld had no report.

Community Affairs Report. Mr. Hughes stated that meetings continue with local, state and federal levels on behalf of the convention center.

Financial Report. Mr. Hall reported a favorable month for September and year-end on budget for the facility. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of September and favorable year-end to Authority budget. Mr. Hall commented on hotel/motel tax numbers which are trending unfavorable.

Sales and Marketing Report. Ms. Spinks reviewed the Sales report which included a list of contracts obtained for the month of September 2022 and reported the sales team has closed 50 contracts in the first quarter of FY23. Ms. Spinks then reviewed a list of events utilizing the future expansion space. Ms. Spinks continued with the Pace report. Ms. Spinks provided an overview of the October and November event calendar in SCC and recent event pictures.

Operations Report. Mr. Hickman provided the Operations Report which included a team update and Riverwalk repair update. Mr. Hickman also reviewed capital project updates.

Food & Beverage Report. Mr. Parks reviewed the September F&B events and year-end revenue.

General Manager's Report. Mr. Jesse Rice from Clark Construction provided an expansion update. The East concourse work including placing, post-tensioning, stripping level 6 concrete deck, installing structural steel, and starting the overhead MEP rough in. On the main concourse the west concourse fireproofing, overhead rough-in and stud framing are in progress, the west concourse slab on metal deck is in place to level 5 and they are prepping the exhibit hall for steel erection. Jesse also reported that the exhibit hall B wind bracing modification is complete and Clark and their subs have completed 710,000 man-hours to date. In the coming weeks Clark's team will be working on the west concourse masonry and plumbing, parking deck first elevated deck concrete pour, west concourse mechanical risers and complete west concourse slab on grade.

Chairman's Report. Vice-Chairman Marinelli presented the renewal of the GWCCA Agreement for an additional 3-years beginning July 1, 2023. Motion made by Mr. Williams; seconded by Mr. Miller and approved by unanimous voice vote. Vice-Chairman Marinelli next introduced Ms. Cutter from CAT who provided an update on the bidding process for two new ferry vessels. Mr. Smith introduced a motion to approve \$1.5m matching funds to CAT for new ferry boats dependent on the County contributing \$5m toward these boats and the SGCCA board has some oversight ability to make sure boats are properly maintained in good working order and look; seconded by Ms. Quattlebaum Edwards and approved by unanimous voice vote. Vice-Chairman Marinelli next introduced Mr. Farrell who presented a presentation on a proposed new indoor recreation facility in Chatham County. The county is exploring possible locations for the facility and would like the Authority to consider utilizing a portion of parcel 7 for the facility. Mr. Poe indicated that if Fulton County wanted to invest in a similar facility the GWCCA would welcome it on their campus immediately. No decision was sought or received.

Vice-Chairman Marinelli asked for any other business; Vice-Chairman Marinelli then adjourned the meeting at 10:53am.

Respectfully Submitted,



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Bert Brantley, Secretary/Treasurer