

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, November 9, 2022, 9:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Ruth Quattlebaum Edwards, Pat Farrell, Martin Miller (via Zoom), Ben Polote Jr., Anne Scheer and Mark Smith **Members absent:** Bert Brantley, Joe Marinelli, Pritpal Singh, Trip Tollison, Ansley Williams **Also present:** Jesse Rice (Clark Construction), Mr. Patrick McGahagan (John Cay Development), Paul Threlkeld, Frank Poe (via Zoom) and SCC staff: Sherrie Spinks, Stephen Hall, Jamie Parks, Holly Jenkins, Gail Terrell

Chairman Smith convened the meeting at 9:03am.

Chairman Smith began the meeting with Mr. Jesse Rice from Clark Construction providing an expansion update.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Polote Jr.; seconded by Ms. Quattlebaum-Edwards and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld and Chairman Smith commented on the upcoming meeting to discuss comments from the hotel developer on the draft agreement. Mr. Threlkeld also mentioned he has reached out to the County's attorney (Mr. Hart) but has not received a return call.

Community Affairs Report. In Mr. Hughes absence, Chairman Smith commented on recent meeting with Mr. Kelly Farr, Director Office of Planning and Budget (OPB) to discuss the case for 10 million dollars to complete the SCC expansion.

Financial Report. Mr. Hall reported a favorable month for October and year-end on budget for the facility. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of October and favorable year-end to Authority budget. Mr. Hall commented on hotel/motel tax numbers which are pending for September. Mr. Hall commented on the completed FY 2022 Audit with zero findings.

Sales and Marketing Report. In Ms. Daniels' absence, Ms. Spinks reviewed the Sales report which included a list of contracts obtained for the month of October 2022. Ms. Spinks then reviewed a list of events utilizing the future expansion space and continued with the Pace report. Ms. Spinks also provided a review of October production followed by an overview of the November 2022 – January 2023 event calendar in SCC and recent event pictures.

Operations Report. In Mr. Hickman's absence, Mr. Hall provided the Operations Report which included a team update, Riverwalk repair and capital project updates.

Food & Beverage Report. Mr. Parks reviewed the October F&B financials and event highlights. Mr. Parks also commented on Executive VP of Visit Savannah, Jeff Hewitt, being a recipient of Savannah Technical College 'Tribute to Community STARs event'.

General Manager's Report. Ms. Spinks commented on Savannah-Chatham Day being held on Thursday February 9, 2023. Ms. Spinks introduced Mr. Patrick McGahagan, Project Manager for John Cay's Hutchinson Island Development.

Chairman's Report. Chairman Smith commented on the upcoming meeting to discuss legal comments submitted with regards to the Convention Center Hotel project. Chairman Smith commented on the

Tourism Leadership Council request to renew our sponsorship and programming agreement for 3 one-year terms. The agreement includes a cost of \$125k/per year with a 60-day notice to cancel at each renewal year. Motion by Mr. Farrell to negotiate final details of the TLC renewal agreement including a request for a board seat; seconded by Mr. Polote Jr. Approved by unanimous voice vote. Ms. Spinks reviewed the issues of the sink hole in Slip 3/Tomochichi square and potential options for resolution. A RFP for an engineering/design/construction proposal was issued November 8th. Board members Mr. Polote Jr., Mr. Farrell and Chairman Smith volunteered to be the evaluation committee. A brief discussion followed on the upcoming repair of the Riverwalk collapse between the convention center and Westin and the potential completion timeline of summer 2023. Chairman Smith reviewed the SGCCA 2023 board meeting dates. Board members then confirmed a 10am meeting time for the December 14 board meeting with the Holiday party immediately following the meeting. Ms. Spinks extended the opportunity to the board members to participate in a construction site hard hat tour on Tuesday November 22 at 9am.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 10:20am.

Respectfully Submitted,



Bert Brantley, Secretary/Treasurer