

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, December 14, 2022, 10:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Joe Marinelli, Ruth Quattlebaum Edwards, Pat Farrell, Martin Miller, Anne Scheer, Mark Smith, Trip Tollison, Ansley Williams **Members absent:** Ben Polote Jr., Pritpal Singh
Also present: Jesse Rice (Clark Construction), Paul Threlkeld, Kevin Duvall (GWCC), Lee Hughes, William Austin Smith (videographer), Julie Musselman and SCC staff: Sherrie Spinks, Ronnie Hickman, Angela Daniels, Jamie Parks, Holly Jenkins, Gail Terrell

Chairman Smith convened the meeting at 10:03am.

Chairman Smith began the meeting and welcomed GWCCA Chief Operating Officer, Kevin Duvall to the board meeting.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Farrell; seconded by Mr. Miller and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld replied no report at this time.

External Affairs Report. Mr. Hughes commented on various discussions held to confirm the final \$10 million dollars to complete the SCC expansion.

Financial Report. Ms. Spinks recognized SCC Manager of Accounting & HR, Holly Jenkins as the recent recipient of the Tourism Leadership Council (TLC) Scholarship Award. In Mr. Hall's absence, Ms. Spinks reported a favorable month for November and year-end on budget for the facility. Ms. Spinks then continued to report a favorable variance to the Authority budget for the month of November and favorable year-end to Authority budget. Ms. Spinks commented on favorable interest income and facility operations.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of November 2022. Ms. Daniels then reviewed a list of events utilizing the future expansion space and continued with the Pace report. Ms. Daniels also provided a review of November production followed by an overview of the December 2022 – February 2023 event calendar in SCC and recent event pictures.

Operations Report. Mr. Hickman provided the Operations Report which included a team update, Riverwalk repair and capital project updates.

Food & Beverage Report. Mr. Parks reviewed the November F&B financials and highlighted the International Association of Emergency Managers event (IAEM) which was the largest plated/buffet catering event at the facility since the pandemic. To Mr. Miller's question regarding staffing, Mr. Parks replied that multiple staffing agencies are utilized for event needs. To Mr. Marinelli's question regarding pricing, Mr. Parks replied that price adjustments were made to the catering guide in January 2022.

General Manager's Report. Ms. Spinks commented on Savannah-Chatham Day being held on Thursday February 9, 2023. Ms. Spinks introduced Mr. Jesse Rice from Clark Construction who provided an expansion update. Ms. Spinks reminded the board members that a hard-hat tour of the expansion area is available upon request. Ms. Spinks introduced William "Austin" Smith who presented the board members with the latest expansion video.

Chairman's Report. Chairman Smith commented on the upcoming meeting on Friday December 16, 2022 to discuss the Hotel agreement, production and potential plans timeline with designated awardee Brookfield Group as it pertains to the Convention Center Hotel project. Chairman Smith commented on the evaluation committee selection of an Engineering firm to be decided January 10, 2023 pertaining to the issues of the sink hole in Slip 3/Tomochichi square and potential options for resolution. Mr. Farrell commented on a feasibility study to be completed by the Chatham County regarding the possibility of building a multi-function sports building. Chairman Smith commented on the meeting start time of future SGCCA 2023 board meetings to which the members agreed to move the start time of meetings back to 11am. Discussion ensued whether to accept the City of Savannah and Chatham County proposal to deed Bryan Square and Tomochichi Square back to the State and allow the City of Savannah to keep the deed to Wayne Shackelford Road from the bridge to the Bryan Square. Board members affirmed that only the squares should be deeded to SGCCA and not the roads or bridges.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 10:58am.

Respectfully Submitted,



Bert Brantley, Secretary/Treasurer