

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, June 14, 2023, 11:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Ruth Quattlebaum Edwards, Martin Miller, Pat Farrell, Joe Marinelli, Ben Polote Jr., Pritpal Singh **Members absent:** Anne Scheer, Mark Smith, Trip Tollison, Ansley Williams
Also present: Yong Choe (YC Consulting-via Zoom), Paul Threlkeld (via Zoom), Jeff Hewitt, Adam Van Brimmer (Savannah Morning News), Lee Hughes, Mark Chandler (Clark Construction) and SCC staff: Sherrie Spinks, Ronnie Hickman, Stephen Hall, Angela Daniels, Jamie Parks, Holly Jenkins, Gail Terrell

In Chairman Smith's absence, Vice-Chairman Marinelli convened the meeting at 11:01am.

Vice-Chairman Marinelli asked for approval of the Minutes and Treasurer's report. Motion made by Ms. Quattlebaum Edwards; seconded by Mr. Martin and approved by unanimous voice vote.

External Affairs Report. Mr. Lee Hughes of Hughes Public Affairs and Mr. Yong Choe of YC Consulting provided an update on the fully funded Expansion project, Appropriations process and pending FEMA application for security upgrades. Mr. Farrell commented on the Harbor Maintenance Fund as a potential resource for harbor improvements.

Counsel Report. Mr. Threlkeld stated no report at this time.

Financial Report. Mr. Hall reported a favorable month for May and a favorable year-end for the facility. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of May and favorable year-end to Authority budget. Vice-Chair Marinelli commented on increased hotel/motel tax numbers continuing to trend upwards but showing some signs of normalization as compared to 2022.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of May 2023. Ms. Daniels then reviewed a list of events booked during the month of May that will be utilizing the future expansion space with an estimated \$97.9 million in Economic Impact and then continued with the Pace report. Ms. Daniels also provided a review of May production and recent event pictures.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights, Riverwalk repair and capital project updates. Mr. Hickman then reviewed the need for additional capital funding in the amount of \$89,525.79 for carpet overage. Motion made by Mr. Singh; seconded by Mr. Farrell and approved by unanimous voice vote.

Food & Beverage Report. Mr. Parks reviewed the May F&B financials and provided event highlights. Mr. Parks also commented on all new equipment has been installed for the expansion.

General Manager's Report. Ms. Spinks provided an overview of Moffatt and Nichol's bid repairs to Slip 3 to include the following: Project Management, Engineering design, Construction documents and Bid support in amount of \$219,880. Motion by Mr. Miller; seconded by Ms. Quattlebaum Edwards and approved by unanimous voice vote. Ms. Spinks introduced Mr. Mark Chandler, VP of Clark Construction who provided a construction update. Vice-Chairman Marinelli, Jeff Hewitt, Executive Vice President of Visit Savannah and Angela Westerfield, Vice President of Marketing and Communications provided annual update of the Visit Savannah Partnership with the Convention Center.

Chairman's Report. Vice-Chairman Marinelli commented that NACO (National Association of Counties)

have confirmed their event to be held at the Savannah Convention Center in 2027. Vice-Chairman Marinelli proposed no board meeting to be held in July 2023 and the next board meeting to be held in August 2023 with tentative date options of August 9 or 16 to be confirmed by SCC Staff to which the board members affirmed.

Vice-Chairman Marinelli asked for any other business; hearing none, then adjourned the meeting at 12:20pm.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read 'B. Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer