

# Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors  
**Wednesday, September 13, 2023, 11:00am**

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

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**Members present:** Bert Brantley, Ruth Quattlebaum Edwards, Martin Miller (via Zoom), Pat Farrell, Joe Marinelli, Ben Polote Jr., Pritpal Singh, Mark Smith, Ansley Williams **Members absent:** Anne Scheer, Trip Tollison **Also present:** Paul Threlkeld, Jesse Rice (Clark Construction – via Zoom), Gene Maria (Hansen Architects) and SCC staff: Ronnie Hickman, Stephen Hall, Angela Daniels, Jamie Parks, Holly Jenkins, Gail Terrell

Chairman Smith convened the meeting at 11:03am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Marinelli, seconded by Ms. Quattlebaum Edwards and approved by unanimous voice vote.

External Affairs Report. In Mr. Hughes and Mr. Choe's absence, Chairman Smith stated no report at this time.

Counsel Report. Mr. Threlkeld stated no report at this time.

Financial Report. Mr. Hall reported a favorable month for August and a favorable year-end for the facility. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of August and favorable year-end to the Authority's budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of August 2023. Ms. Daniels then reviewed a list of events booked during the month of August that will be utilizing the future expansion space with an estimated \$104.2 million in Economic Impact and then continued with the Pace report. Ms. Daniels also provided a review of August production and recent event pictures. Vice-Chairman Marinelli highlighted the American Society of Association Executives (ASAE) event at the GWCC and the successful Educational Seminar for Tourism Organizations (ESTO) conference held at SCC during the month of August.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights, Riverwalk repair and capital project updates. Mr. Hickman then reviewed the need for additional capital funding in the amount of \$30,084 for trench drain repairs. Motion made by Mr. Farrell; seconded by Mr. Williams and approved by unanimous voice vote. Mr. Hickman then reviewed an additional capital request not to exceed \$100k for chiller repairs. Motion made by Ms. Quattlebaum Edwards; seconded by Mr. Singh and approved by unanimous voice vote.

Food & Beverage Report. Mr. Parks reviewed the August F&B financials and provided event highlights.

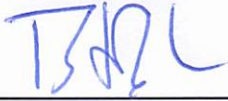
General Manager's Report. Interim General Manager, Stephen Hall introduced Jesse Rice, VP of Clark Construction who provided a construction update. Following the construction update, Vice-Chairman Marinelli conducted a presentation on a conceptual design of 'SAV' sculptural letters to be placed on the esplanade area in front of SCC facility and other designated locations in Savannah. Vice-Chairman Marinelli requested SGCCA monetary contribution for the cost (up to \$15k) of the concrete pad which would be the base of the 'SAV' letters located at SCC. Motion made by Mr. Singh; seconded by Mr. Polote Jr. and approved by unanimous voice vote.

Chairman's Report. Chairman Smith provided a brief hotel update. Vice-Chairman Marinelli commented

that Searchwide Global has been retained by GWCCA to recruit the new SCC General Manager. Chairman Smith requested Mr. Polote Jr and Ms. Quattlebaum Edwards to be participants of the SGCCA nominating committee for Executive Officers to be confirmed at the October 2023 board meeting.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 12:06pm.

Respectfully Submitted,



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Bert Brantley, Secretary/Treasurer