

# Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors  
Friday, October 13, 2023, 11:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

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**Members present:** Bert Brantley, Martin Miller, Pat Farrell, Joe Marinelli, Ben Polote Jr., Mark Smith, Ansley Williams **Members absent:** Ruth Quattlebaum Edwards, Anne Scheer, Pritpal Singh, Trip Tollison **Also present:** Paul Threlkeld, Jesse Rice (Clark Construction – via Zoom), Frank Poe, GWCCA (via Zoom), Lee Hughes, Yong Choe (YC Consulting-via Zoom), Hugo Aguilera (SCAD), Jeff Hewitt, and SCC staff: Ronnie Hickman, Stephen Hall, Angela Daniels, Jamie Parks and Holly Jenkins

Chairman Smith convened the meeting at 11:00am.

Chairman Smith expressed his condolences to board member, Mr. Martin Miller, for the recent loss of his spouse.

Discussion of Riverwalk extension repairs, completion, and attachment to existing Riverwalk. Motion by Vice-Chairman Marinelli to seek funding from the State of GA in the amount of \$15 million; seconded by Mr. Williams and approved by unanimous voice vote.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Vice-Chairman Marinelli, seconded by Mr. Williams and approved by unanimous voice vote.

Discussion of additional capital funding for chiller repair. Motion to approve additional capital funding of \$60,000 to replace chiller#1 impeller, gasket assemblies, and additional chiller rental made by Mr. Farrell; seconded by Mr. Polote Jr., and approved by unanimous voice vote.

External Affairs Report. Mr. Hughes commented on seeking assistance from the State of GA for the \$15 million needed for the Riverwalk extension. Mr. Choe commented on the fluid process for the 2.5 million appropriation earmark that was already in the federal budget.

Counsel Report. Mr. Threlkeld stated no report at this time.

Financial Report. Mr. Hall reported a favorable month for September and a favorable year-end for the facility. Mr. Hall then continued to report a favorable variance to the Authority budget for the month of September and favorable year-end to the Authority's budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of September 2023 and then continued with the Pace report. Ms. Daniels also provided a review of September production and recent event pictures.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights, Riverwalk repair and capital project updates.

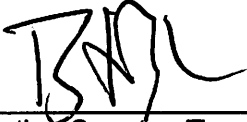
Food & Beverage Report. Mr. Parks reviewed the September F&B financials and provided event highlights.

General Manager's Report. Interim General Manager, Stephen Hall introduced Jesse Rice, VP of Clark Construction who provided a construction update. Vice-Chairman Marinelli commented on the upcoming Eggs and Issues Legislative breakfast on December 5, 2023; Economic Outlook Luncheon on January 18, 2024; and Savannah Chatham Day in Atlanta on January 31-February 1, 2024. Introduction of Mr. Hugo Aguilera, Director of Art Sales at Savannah College of Art and Design (SCAD) who provided an Art presentation for consideration at the Convention Center.

Chairman's Report. Chairman Smith requested a motion to enter Executive Session to discuss real estate. Motion by Vice-Chairman Marinelli; seconded by Mr. Miller and approved by unanimous voice vote. Executive Session convened at 12:15pm and ended at 12:50pm. Regular board meeting session reconvened at 12:51pm. Motion by Vice-Chairman Marinelli to select Songy Highroads and Matthews Southwest Hospitality as the Owners' representative for the Convention Center Hotel; seconded by Mr. Miller and approved by unanimous voice vote.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 12:53pm.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read 'B. Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer