

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, December 20, 2023, 10:30am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Pat Farrell, Joe Marinelli (via Zoom), Martin Miller, Ben Polote Jr., Anne Scheer, Pritpal Singh, Mark Smith, Ansley Williams **Members absent:** Ruth Quattlebaum Edwards, Trip Tollison **Also present:** Paul Threlkeld, Frank Poe, GWCCA (via Zoom), Lee Hughes (Hughes Public Affairs), Yong Choe (YC Consulting-via Zoom), Michael Owens (Tourism Leadership Council), Patricia Perry (Tourism Leadership Council), Austin Smith (videographer), Adam Van Brimmer (Atlanta Journal Constitution), Evan Lasseter (Savannah Morning News), Julie Musselman (Savannah Waterfront Assoc.), Marc Friday, Chelsea Williams, Michael Kaigler (Chatham County) and SCC staff: Ronnie Hickman, Stephen Hall, Angela Daniels, Jamie Parks, Gail Terrell, Sharon Hollingshead and Holly Jenkins

Chairman Smith convened the meeting at 10:30am.

Introduction of new SCC General Manager, Kelvin Moore by GWCCA Executive Director, Frank Poe.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Miller, seconded by Mr. Polote Jr. and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld stated no report at this time.

External Affairs Report. Mr. Choe commented on the upcoming legislative annual appropriations meeting on January 19, 2024. Mr. Hughes commented on the key local delegation assistance that helped to pass the River Street redistricting and improvements. Mr. Hughes also commented on potential federal funding assistance for the Riverwalk.

Mr. Ansley Williams, Ms. Julie Musselman and Ms. Chelsea Willams provided an overview of the private/public partnership of the Community Improvement District (CID).

Financial Report. Mr. Hall introduced newly appointed SCC Director of Finance, Ms. Holly Jenkins who reported a favorable month for November and a favorable year-end for the facility. Ms. Jenkins then continued to report a favorable variance to the Authority budget for the month of November and favorable year-end to the Authority's budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of November 2023 and then continued with the Pace report, November production and upcoming calendars. Vice-Chairman Marinelli expressed his gratitude to the Sales team hard work.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights, Riverwalk repair and capital project updates.

Food & Beverage Report. Mr. Parks reviewed the November F&B financials and provided employee and event highlights.

General Manager's Report. Interim General Manager, Stephen Hall informed the board members that the annual state audit has been completed with no findings or adjustments.

Chairman's Report. Chairman Smith commented on upcoming hard hat tour and meeting with representatives from GSFIC, Architects and Clark Construction on January 3, 2024 to create a business plan and resolutions to the construction conditions. Chairman Smith commented on the importance of the convention center hotel moving forward from owner representation and construction services to design

parameters. Discussion ensued regarding RFP and LOI which will be reviewed by Attorney Threlkeld to confirm alignment per Chairman Smith's request in response to Mr. Singh's inquiry.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 11:33am.

Respectfully Submitted,

A handwritten signature in black ink, appearing to be 'B. Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer