

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, March 13, 2024, 11:00am

Via onsite Employee Lounge and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Ruth Quattlebaum Edwards, Pat Farrell, Joe Marinelli, Martin Miller, Ben Polote Jr., Mark Smith, Ansley Williams **Members absent:** Anne Scheer, Pritpal Singh, Trip Tollison
Also present: Paul Threlkeld, Frank Poe (GWCCA), Lee Hughes (Hughes Public Affairs – via Zoom), Yong Choe (YC Consulting-via Zoom), Evan Lasseter (Savannah Morning News), Anna Stansfield (WTOC), Jeff Bleam (GSFIC), Gifton Pasley (GSFIC), Gerald Pilgrim (GSFIC), Jeff Hewitt, Brian Brodrick (Jackson Spalding), Marc Friday (Planters Inn) and SCC staff: Kelvin Moore, Janet Arsenault (GWCC), Ronnie Hickman, Stephen Hall, Angela Daniels, Jamie Parks, Sharon Hollingshead and Holly Jenkins

Chairman Smith convened the meeting at 11:01am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Vice-Chairman Marinelli; seconded by Ms. Quattlebaum-Edwards and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld stated no report at this time.

External Affairs Report. Mr. Hughes and Mr. Choe commented on the FY 24 amended budget that recently passed and includes 8 million dollars to assist with the Riverwalk and campus improvement. Mr. Choe confirmed that 2.5 million dollars is included in a recently signed law to assist with the Riverwalk/Slip 3 rebuild. Also, there is expectation that the legislation will increase bonding capacity to be passed by the full house this upcoming week.

Financial Report. Ms. Jenkins reported an unfavorable month for February and a favorable year-end for the facility. Ms. Jenkins then continued to report an unfavorable variance to the Authority budget for the month of February and a favorable year-end to the Authority's budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of February 2024 and then continued with the Pace report, February production and upcoming calendars. Vice-Chairman Marinelli provided positive comments on the National Association of Counties (NACo) site visit.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights and capital project updates. Mr. Hickman provided details on the additional capital request of \$14,495 to replace kitchen exhaust fan #9. Motion to approve the additional capital request made by Mr. Williams and seconded by Mr. Miller. Approved by unanimous voice vote. The Slip 3 dredging by the County estimated to be completed this year with drawings by Moffatt and Nichol Engineering anticipated to go to bid in approximately six weeks.

Food & Beverage Report. Mr. Parks reviewed the February F&B financials and provided event highlights.

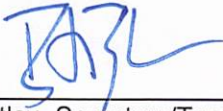
General Manager's Report. Mr. Moore provided an expansion media summary. Discussion ensued regarding the delayed expansion completion media messaging, contacting clients and responses received. Mr. Moore provided staff highlights and video from a recent drone exhibition held in front of the facility was shown to the board members.

Chairman's Report. Chairman Smith commented on the pre-development services agreement for the convention center hotel project. Executive Director of GWCCA, Mr. Frank Poe, provided an overview of the agreement. Motion by Mr. Williams to approve the pre-development services agreement; seconded

by Mr. Polote Jr. and approved by unanimous voice vote. Comments made about a potential charette meeting to be held in the future to discuss the hotel project. Chairman Smith commented on the GWCCA Incentive fee being 100% approved. Chairman Smith then discussed the fee of \$8200 for Hussey, Gay Bell firm to conduct an ALTA survey. Motion by Mr. Farrell to approve the \$8200 ALTA survey fee; seconded by Mr. Miller and approved by unanimous voice vote. Chairman Smith requested a motion to enter Executive Session to discuss potential litigation. Motion by Mr. Miller; seconded by Mr. Farrell and approved by unanimous voice vote. Executive Session convened at 12:07pm and ended at 1:17pm. Regular board meeting session reconvened at 1:18pm.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 1:18pm.

Respectfully Submitted,



Bert Brantley, Secretary/Treasurer