Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors Wednesday, October 9, 2024, 11:00am

Via onsite Jasper Boardroom and teleconference ~ Savannah Convention Center

Members present: Ruth Quattlebaum Edwards, Pat Farrell, Martin Miller, Ben Polote Jr., Anne Scheer, Mark Smith, Trip Tollison, Ansley Williams Members absent: Bert Brantley, Joe Marinelli, Pritpal Singh Also present: Paul Threlkeld, Frank Poe(GWCCA-via Zoom), Kevin Duvall (GWCCA), Yong Choe (YC Consulting-via zoom), Stephen Hall (via Zoom), Evan Lasseter (Savannah Morning News), Michael Garcia (Matthews Southwest-via Zoom), David Snell (Matthews Southwest-via Zoom), Todd Nocerini (Songy Highroads-via Zoom), Maggie Harney (Hotel Development Team-via Zoom), Sara Micheletto (Hotel Development Team), Lee Hughes (Hughes Public Affairs), Michael Owens (Tourism Leadership Council) and SCC staff: Kelvin Moore, Ronnie Hickman, Angela Daniels, Jamie Parks, Holly Jenkins, Gail Terrell, Al Rojas, Jackie Mitchell and Myesha Jones

Chairman Smith convened the meeting at 11:00am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Polote Jr.; seconded by Ms. Quattlebaum Edwards and approved by unanimous voice vote.

Counsel Report. Mr. Threlkeld stated no report at this time.

External Affairs Report. Mr. Choe and Mr. Hughes commented on recent meetings in Washington, DC with Senior Staff of the Appropriations Committee, Senior Staff of Senator Warnock and Senior Staff of Senator Ossoff. Additional comments made regarding meeting held with the Office of Planning and Budget (OPB) with both GWCC and SCC staff to review project priorities.

Operators Report. Ms. Terrell reviewed the upcoming transition from BoardPaq to BoardEffect beginning in mid-November.

Financial Report. Ms. Jenkins reported a favorable month for September. Ms. Jenkins then continued to report a favorable variance to the Authority budget for the month of September and forecasted to meet budget at fiscal year-end for the Authority's budget.

Operations Report. Mr. Hickman provided maintenance and capital project updates as it relates to Water Ferry landing, Riverwalk and Bryan Square repairs as well as the Meeting Room airwalls update.

Hotel Development Report. Mr. Nocerini and the development team of Songy Highroads provided a review of the future Savannah Signia Hotel item log, open action items and floor plans. Mr. Rojas reviewed the Woodworth Corporation Group market study cost at \$54k pending board approval. Motion to approve market study made by Mr. Williams; seconded by Mr. Farrell and approved by unanimous voice vote.

General Manager Report. Mr. Moore commented on the Corporate Partnerships Phase II including but not limited to the board member's preference of smaller naming rights. Mr. Moore informed the board members to anticipate more detailed information at the November board meeting with regards to digital signage and Corporate Partnerships.

Mr. Moore reviewed the 90-day extension of Mr. Hall's consulting agreement to allow primary assistance with pre-development of the hotel project.

Chairman Smith then requested a motion to enter Executive Session to discuss potential real estate. Motion by Mr. Tollison; seconded by Mr. Miller and approved by unanimous voice vote. Executive

SGCCA Board Minutes October 9, 2024 Page 2 of 2

Session convened at 11:45am and ended at 12:15pm with a motion by Mr. Miller; seconded by Ms. Scheer and approved with unanimous voice vote. Regular board meeting session reconvened at 12:15pm.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 12:16pm.

Respectfully Submitted,

Bert Brantley, Secretary/Treasurer