Savannah Georgia Convention Center Authority

Minutes of the Hotel Development Committee Meeting Tuesday, March 4, 2025, 10:00am

Via teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Joe Marinelli, Ben Polote Jr., Mark Smith Members absent: Ansley Williams Also present: Frank Poe (consultant), Kevin Duvall (GWCCA) Bobby Knowles (Songy Highroads), Franklin Jones, David Songy, David Jensen Todd Nocerini, Stephen Hall (consultant), Michael Garcia, David Snell, Paul Threlkeld, Melana McClatchey (GWCC Hotel Counsel), SCC staff: Kelvin Moore, Ronnie Hickman, Al Rojas and Gail Terrell

Chairman Smith convened the meeting at 10:01am.

Mr. Garcia, President of Matthews Southwest Hospitality provided a brief update on the completion of the term sheets. Mr. Nocerini commented on the Guaranteed Maximum Price (GMP) to be secured at the end of April 2025. Mr. Nocerini provided an update on site work to include but not limited to the relocation of electrical transformers, positive results of the test piles, 60ft storm water pipe to be rerouted and tie-in to Slip 3, completion of the environmental report which includes limited soil and water impact.

Mr. Smith commented on Parcel 7 parcels and easements agreement to be ratified on/or before March 14 by Chatham County.

Mr. Smith also commented on road construction and road network to the hotel. Mr. Smith received confirmation from the City of Savannah - Chief of Planning and Economic Development, Faye DiMassimo, that the City's traffic and road design study includes road improvements for Hutchinson Island.

Mr. Poe provided a brief update on the hotel financing to include but not limited to bond proceeds and Authority resources.

To Mr. Smith's question regarding a meeting with the Tourism Leadership Council (TLC) to present the financial package, Mr. Poe affirmed that the information was sent to Mr. Singh.

Mr. Smith requested a motion to enter Executive Session to discuss potential real estate. Motion by Mr. Brantley; seconded by Mr. Marinelli and approved by unanimous voice vote. Executive session was convened at 10:24am and ended at 10:50am with a motion by Mr. Brantley and seconded by Mr. Marinelli. Approved with unanimous voice vote and regular open meeting reconvened.

Meeting adjourned by Chairman Smith at 10:50am.

Respectfully Submitted,

Bert Brantley, Secretary/Treasurer